OPERATOR NOTES #1

5 signs your business has outgrown its spreadsheets

Number 4 is the expensive one.

Swipe →

mSquare Solutions
Smart Systems, Smarter Leadership

SIGN 1 OF 5

01

The same number shows up in three reports, with three different values.

> Nobody trusts the numbers, so every meeting starts with a debate about data.

mSquare Solutions
Smart Systems, Smarter Leadership

SIGN 2 OF 5

02

Only one person really knows how the master file works.

> If they're out sick or move on, the process stops with them.

mSquare Solutions
Smart Systems, Smarter Leadership

SIGN 3 OF 5

03

Month-end takes a week because everything gets rebuilt by hand.

> Your best people spend days copying and pasting instead of thinking.

mSquare Solutions
Smart Systems, Smarter Leadership

SIGN 4 OF 5

04

Decisions wait on data, so people end up deciding without it.

The expensive one

> Slow or blind decisions cost more than any software ever will.

mSquare Solutions
Smart Systems, Smarter Leadership

SIGN 5 OF 5

05

Every new hire adds another tab, and nobody deletes the old ones.

> The file grows, the logic gets buried, and every change gets riskier.

mSquare Solutions
Smart Systems, Smarter Leadership

THE REAL PROBLEM

None of these are spreadsheet problems.

They're process problems: no single owner for the data, no agreed definitions, and handoffs that live in someone's head.

> A new system won't fix that on its own. The mess just moves into nicer software.



FIX IT UNDERNEATH FIRST

Process first. Then technology.

1. Map how the work actually flows
2. Decide who owns each number and handoff
3. Then pick the tool that fits

mSquare Solutions
Smart Systems, Smarter Leadership

mSquare Solutions
Smart Systems, Smarter Leadership

Follow mSquare Solutions

Practical notes on fixing the process before buying the technology.

Save this post for later.

msquaresolutions.co